SECURITI



OMB APPROVAL

OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

ANNUAL AUDITED REPORT

FORM X-17A-5 PART III

APR 1 5 2002 FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 1725 Thereunder

REPORT FOR THE PERIOD BEGINNING _	///200/ MANUDDAYY	AND ENDING _	12/31/200/ MM/DD/YY
A. REG	ISTRANT IDENTI	FICATION	·· . · · 8
NAME OF BROKER-DEALER:	of controllers by the site.	-toler Andries Strands - Strandscoff an	
•	1	2120 Care (0.33	OFFICIAL USE ONLY
Nationwide PLAnning			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.	. Box No.)	
120 GRAND AVE		tin en titte i j	en e
	(No. and Street)		
PARK Q. Dee.	NJ		07656
PARK Ridge	(State)		(Zip Cod:)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT	IN REGARD TO THIS	S REPORT
TEVE And exson		(201	) 612-8855 Area Code — Telephone No.)
JI CVC II MU GCGOVI	· · · · · · · · · · · · · · · · · · ·		Area Code — Telephone No.)
B. ACC	OUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT when the second secon	lose opinion is contained	d in this Report*	
	<del>-</del>	<del>-</del>	
BRAMLEY Scott	: — if individual, state last, first, r	niddle name)	
49 Walnut ST.	Tonnon	L NT	07666 Zip Code)
(Address)	(City)	K NJ (State)	Zip Code)
CHECK ONE:			
Certified Public Accountant			PROCESSED
☐ Public Accountant		_i.i.a.a	( 2 2002
☐ Accountant not resident in United S	states of any of its poss	essions.	MAY 0 3 2002
	FOR OFFICIAL USE ON	LY	THOMSON
		/ X	FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMN 3 control number.

## OATH OR AFFIRMATION

1, Michael J. De Pol	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement	and supporting schedules pertaining to the firm of
. <u>NationWIDE PLAnning ASSOCIATES</u>	Dnc as of
December 31, 192001, are true and correct. I fi	
nor any partner, proprietor, principal officer or director has any proprieta	ary interest in any account classified soley as that of
a customer, except as follows:	
ROBERT P BARKER Notary Public	N//() 1() 00
State of New Jersey	Separate
My Commission Expires Mar 29, 2004	O A -
	President
161-12-02	Title
1000	
Notary Public	
This report** contains (check all applicable boxes):	
(a) Facing page. (b) Statement of Financial Condition.	
(b) Statement of Financial Condition.	
Z (d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sc	
(f) Statement of Changes in Liabilities Subordinated to Claims of C (g) Computation of Net Capital	Creditors.
(h) Computation for Determination of Reserve Requirements Pursua	int to Rule 15c23
(i) Information Relating to the Possession or control Requirements	Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Com	putation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Un  (k) A Reconciliation between the audited and unaudited Statements of	
(k) A Reconciliation between the audited and unaudited Statements of solidation.	rinancial Condition with respect to methods of con-
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to exist or foun	d to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statement

December 31, 2001

#### Scott V. Bramley, CPA 49 Walnut Street Teaneck, NJ 07666

#### **Independent Auditor's Report**

Stockholder Nationwide Planning Associates, Inc.

I have audited the balance sheets of Nationwide Planning Associates, Inc. as of December 31, 2001, and the related statements of income, retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Nationwide Planning Associates, Inc. at December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Scott V Bramley, CPA

Teaneck, New Jersey February 25, 2002

#### **Balance Sheets**

#### December 31, 2001

#### ASSETS

CURRENT ASSETS Cash in bank Marketable securities Accounts receivable Prepaid expenses	\$	87 10,676 50,878 147		
Total Current Assets	•	·	\$	61,788
EQUIPMENT				73,597
OTHER ASSETS			\$ <u></u>	80,500 215,885
LIABILITIES AND STOCKHOLDER'S EQU	YTIU			
CURRENT LIABILITIES  Accounts payable and accrued expenses  Total Current Liabilities	s		\$_	25,666 25,666
STOCKHOLDER'S EQUITY Common stock, no par value, 1,000 shares issued Additional paid in capital Retained earnings Total Stockholder's Equity	res authorized, -	10,000 56,700 123,519		190,219
. ,			<b>\$</b> —	215,885

#### Statement of Income

## Year Ended December 31, 2001

COMMISSION INCOME \$	869,004
EXPENSES (Schedule I)	 840,668
INCOME FROM OPERATIONS	28,336
OTHER INCOME (EXPENSE)  Loss for securites  Interest income	 (732) 954
NET INCOME	\$ 28,558

## Statement of Changes in Equity

## Year Ended December 31, 2001

·	_	Common Additional Stock PIC		Retained Earnings		
Balance at January 1, 2001	\$	10,000	\$	56,700	\$	94,961
Income						28,558
Balance at December 31, 2001	\$	10,000	\$	56,700	\$	123,519

#### Statement of Cash Flows

## Year Ended December 31, 2001

CASH, END OF YEAR			\$ _	87
CASH, BEGINNING OF YEAR			-	339
NET CHANGE IN CASH				(252)
CASH FLOWS USED IN FINANCING ACTIVITIES: Contribution Dividends paid			-	-
CASH FLOWS USED IN INVESTING ACTIVITIES: Purchase of equipment				(33,222)
Other assets  Accounts payable and accrued expenses  Net cash flows from operating activities	-	(21,149)	\$	32,970
Accounts receivable Prepaid expenses		18,185 (147)		
Changes in operation assets and liabilities: Securities owned, net		401		
Adjustments to reconcile net income to net cash flows from operating activities:  Depreciation		7,122		
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$	28,558		

## Note 1 Nature of the Business and Summary of Significant Accounting Policies:

*Nature of the Business* - Nationwide Planning Associates, Inc. is a New Jersey Corporation formed during October of 1992. Its principal business activity is selling mutual funds, variable annuities and insurance products in the New York City metropolitan area.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Income Tax - The Company has elected under Section 1361 of the Internal Revenue code to be taxed as a small business corporation. Under this provision, all earnings and losses of the Company are reported on the federal tax returns of the stockholders. Accordingly, no provisions have been made for federal income taxes. The Company has elected to be taxed as a small business corporation by the state of New Jersey. Earnings and losses of the Company are reported on the state tax returns of the stockholders, the Company is taxed the incremental rate. A provision has been made for the state tax liability.

Trading Securities - Trading securities consist of certain money market funds not classified as Securities available for sale nor as securities to be held to maturity. Unrealized holding gains and losses are included in income.

Revenue recognition - The Company records income from commissions at the date the trade is confirmed by the commissionee.

*Equipment* - The Company is depreciating the cost of property and equipment used in operations over ten years with the straight line method.

Note 2 The Company's equipment costs and related depreciation at December 31, 2001 is summarized as follows:

			Depreciation
			Period
Furniture and fixtures	\$	55,910	10 years
Computer equipment		41,304	10 years
	_	97,214	
Accumulated depreciation		23,617	
	\$	73,597	

- Note 3 Financial instruments The financial instruments of the Company are reported in the statement of financial condition at market value, or at carrying amounts that approximate fair value because of the short maturity of the instruments.
- **Note 4** Other Assets are summarized as follows:

Long term investment	\$ 72,200
Deposits	 8,300
	\$ 80,500

#### Supplementary Information

## Year Ended December 31, 2001

#### Expenses

Expenses:		
Officer's salary	\$	238,450
Office salaries		49,889
Payroll tax		14,222
Employee benefits		6,772
Advertising		9,798
Annual report		80
Automobile		19,372
Cleaning & maintenance		2,917
Commissions		342,290
Computer software & supplies		2,551
Contributions		2,409
Data processing		6,901
Depreciation and amortization		7,122
Dues and subscriptions		724
Entertainment		11,924
Insurance		27,723
Licensing fees		7,864
Office supplies & expenses		25,907
Pension		7,497
Professional fees		14,850
Rent		25,688
Repairs and maintenance		1,131
State income and franchise tax		900
Telephone & answering service		10,474
Travel		1,463
Miscellaneous	_	1,750
Total Expenses	\$ _	840,668

#### Supplementary Information

#### Year Ended December, 31 2001

# Computation of Net Capital Under Rule 15c3 - 1 of the Securities and Exchange Commission

#### Net Capital:

Total stockholder's equity qualified for net capital		\$	190,219
Deductions:	·		
Non-allowable assets			
Fixed assets	\$ 73,597		
Other Assets	80,500		
Total non-allowable assets		\$.	154,097
Tentative Net Capital			36,122
Haircuts on securities (pursuant to rule 15c3 - 1(f))			
Trading and investment securities			
Fidelity money market fund		_	1,067
Net capital		\$	35,055